

A\$ runs towards highs

With A\$1 currently buying around US\$0.95, we're again testing all time historical highs. The dollar strength means it's prime time to be buying a new or 2nd hand Luhrs.

Over the past 5 or 6 years, we have crept up towards this level only to see rapid drops to low levels in just weeks. Last time the A\$ reached towards its highs, shipping and other prices quickly rose with demand so our advice is to get in quickly to reap the rewards of the high dollar.

With the US out of recession & the domestic market strengthening, the lead times on new boat production are starting to creep out and finding good quality / good value 2nd hand boats is becoming much more difficult. We're finding competition for the best buys coming from not only professional European and South American dealers, but reappearing US domestic purchasers.



So new boat prices tumble

Because we have a policy of passing on currency gains to our clients, as of today (A\$1:US\$0.95) some new boat special prices are:

30 Open — Hardtop with 260hp shaft drive diesels, large screen Raymarine sounder / plotter and NSW Maritime safety gear. \$285,000. (Tower adds \$19,500)

37 Open — Hardtop with Volvo IPS 500 diesels, joystick controller, Raymarine GPS Plotter / Sounder and NSW Maritime safety gear. \$551,870. (Tower adds \$23,450).

This huge savings applies across all models and depends on the A\$ level when we receive a deposit and forward buy the US\$ to protect your investment through the build process.

As with all our prices, new boats are delivered with full factory warranties, Australian / CE 240v & gas approved, and including commissioning and GST. Quoted prices include delivery to Sydney or Brisbane.



Around the traps



Masta (41 Convertible) has arrived in Lae, PNG, and is enjoying some light tackle fun with the girls reportedly out-fishing the boys. James loaded extra fuel into the cockpit and did the 500 mile open ocean trip across from Cairns to PNG in pretty quick time. Said conditions were very rough but the boat handled it all well.

It's worth looking at Google Earth to follow the 2,000 plus nautical mile path that **Masta** took on her delivery trip to her new home. Quite an adventure.



Rat Bag (41 Open Tower) is operating out of Port Douglas and getting lots of light tackle work in as the Black Marlin season slowly gets underway. Tony & Brendon are using the time as training to get the new boat and crew working together for when the big fish make their appearance for the season. We can't feel too sorry for them however because their version of not much happening includes 100lb plus wahoo.



Meanwhile, **Josey** (28 Open Tower) has been getting out whenever weather allows to enjoy light tackle action off the Cardwell / Port Hinchinbrook area. Justin & Ashley had a top trip north and were pretty relaxed when I arrived in Port Hinchinbrook to spend some time with her new owner, Evan. They had nothing but praise for the way she handled the often rough conditions from Sydney. She's berthed near **The French Inhaler** (31 Open), so there promises to be plenty of friendly competitiveness & no doubt a few beers.



For Sale – new, demo, & 2nd hand

	Prices as at 24th Sept 2010. Prices & specifications subject to change without notice.	A\$ incl GST
28 Open Hardtop - 212	Demonstrator: Yanmar 260's, genset, air, Raymarine E120, windlass, etc	258,712
31 Open Hardtop – 158	Aprox 70 hrs, Volvo IPS-350, genset, E-Series electronics & Autopilot. Well optioned and in immaculate condition. Traded on 37 Open Tower.	415,000
31 Open Tower—138	Demonstrator—well optioned - Cummins 380 HP Shaft Drives	375,775
31 Open Tower—147	Demonstrator—very well optioned—Volvo IPS 350 drives.	455,905
35 Convertible - 128	Demonstrator, Volvo IPS-500 drives, Includes Joystick controller & Raymarine E series electronics package, windlass, outriggers & shotgun, etc . Huge Savings	559,000
37 Open Tower—107 2011 Model—DEMO	Volvo IPS-600 drives with Sportfish Mode, Raymarine electronics, Lee outriggers, 2nd head & shower, etc	630,451
41 Convertible – 2005 Model	Cummins QSM-11 635HP with 675 hours. Raymarine electronics, autopilot, Lee outriggers, cockpit freezer, etc	589,334
41 Open Tower - 2007 Model	Cummins QSM-11 645hp with under 250 hours .Very well optioned, Summer Galley, Raymarine Electronics	654,948
37 Open Hardtop - 2011 Model—DEMO	Volvo IPS500, Joystick controller, genset, air con, icemaker, summer galley, swim platform, 2nd WC	643,967
37 Open Tower - 2011 Model—NEW	Volvo IPS600, Joystick Controller, 2nd WC, Genset & air con, spotlight, summer galley, swim platform	613,890
36 Open Tower - 2005 Model	Cummins 480hp shaft drives with electronic controls, “Captain Maintained”, well optioned, beautiful boat	447,643

BPY prices include documentation & title searches, insurance while the boat is in the USA, Australian Standards 240v conversions (including new appliances & fire fighting systems as required), deliveries, cradles, loading, shipping insurance, all shipping (to Brisbane or Sydney) and unloading charges, quarantine, customs, GST, and duty if applicable. Australian modifications, commissioning & detailing are also included.

Our job is to make it easy for you to purchase, own, and enjoy a good quality boat. As the Luhrs Australian Distributors, factory warranties apply on boats purchased from us. You have the advantage of our knowledge of the Luhrs range and individual boats, access to Luhrs records, and the modifications each model requires to offer the best possible performance in Australia.

We source any 2nd hand boats through reputable dealers and use independent surveyors to verify quality prior to committing to purchase. Our research is constant so we know boats that are poorly maintained, thrashed, stripped, or damaged. We work hard to find good quality boats for our clients.

Please contact Tony on 02 9029 6554 or 0416 282 022 for further information, sales & service.
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