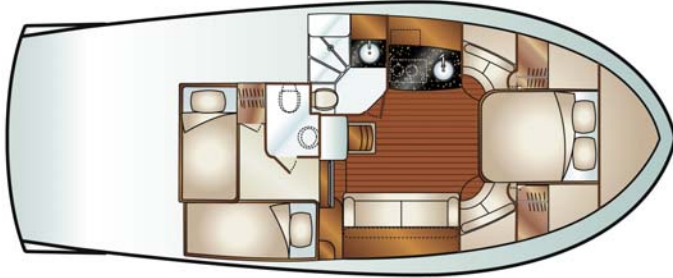


## DEMONSTRATOR BARGAIN - Luhrs 37 Open

In addition to Luhrs comprehensive list of standard inclusions, 37o-115 includes Volvo IPS-500 drives, generator and air-conditioning, cockpit bolsters, Bose Stereo, Bridge Stereo, Ice-Maker, Aft-Cabin Head, Swim Platform & Windlass, etc.

Commissioned, Detailed and Delivered to Sydney or Brisbane—\$469,000 including GST, Australasian Standards 240v and gas and NSW Maritime Safety for 8 people. Factory warranties apply. Electronics of your choice can be installed ex-factory or in Australia.

Available for Christmas delivery to Australia - just - so be quick. Call for a full inventory.

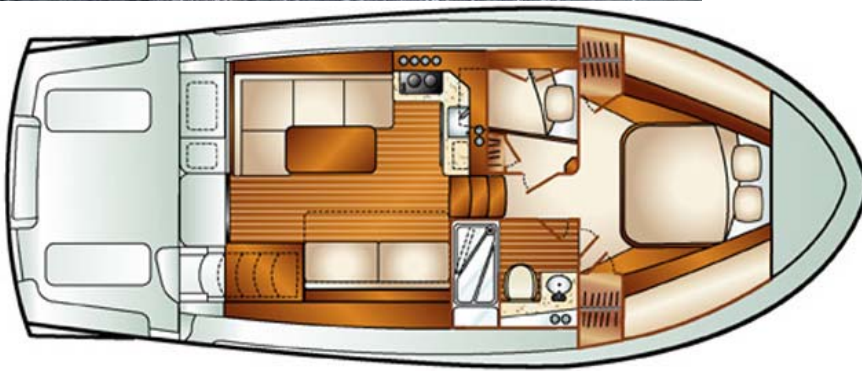


# BOAT OF THE MONTH - Luhrs 35 Convertible

Luhrs 35 Convertible for auction tomorrow (Saturday 27th August) at Rivergate Marina, Brisbane. Visit [www.marineauctions.com.au](http://www.marineauctions.com.au) for time and full details.

Demonstrator hours only on Volvo IPS-500 diesels; Very well optioned including Raymarine E-Series electronics with radar & autopilot. Call or email BPY for an inventory

Put your personal gear onboard and go fishing or cruising in luxury on this magnificent vessel.



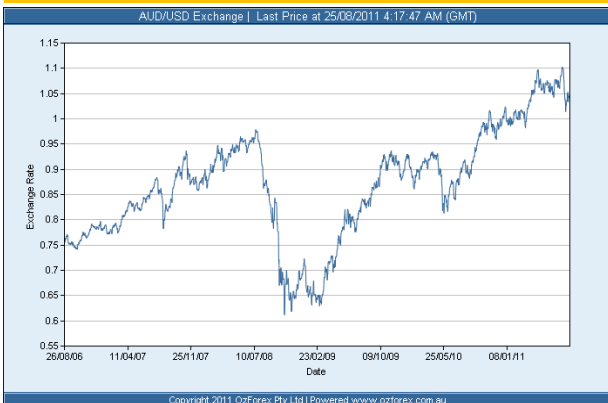
# Congratulations Niki

In Papua New Guinea, onboard Loose Crew, Niki has shown the boys a clean pair of heels to win the titles of 2010-2011 Champion Female Angler, Runner-up Competition Angler, March Pointscore Winner, and overall 8th highest pointscoring angler at the Lae Gamefishing Club. And this is the season she also caught her first marlin.

Congratulations Niki & of course James & the rest of the Loose Crew's.



# The Aussie Battler



As mentioned in our July Newsletter, and as this 5 year chart (provided by OzForex) shows, the A\$ is still very close to historical highs but very volatile. The recent rapid 10% free fall illustrates the absolute necessity of currency hedging.

When BPY quotes an A\$ price you are protected from these always unforeseen and often large occurrences. While we don't make money on currency speculation, we (and consequently our customers) don't lose because of it either.

# New Luhrs Package Deals

Luhrs is offering attractive package deals on new 30 & 37 Opens. Let's work out the options you want included to personalise the boat and get back with an A\$ price including currency protection, GST, commissioning and delivery to your marina berth.



# For Sale – new, demo, & 2<sup>nd</sup> hand



Luhrs 35 Convertible  
to be auctioned  
27th August



31 Open Tower  
Volvo IPS



Luhrs 41 Convertible  
Dealers personal boat



Luhrs 36 Open  
480hp Cummins

	Prices as at 25th August 2011. Prices & specifications subject to change without notice.	
<b>31 Open Hardtop – 158</b>	Volvo IPS-350, genset, E-Series electronics & Autopilot. Under 100 hours. Well optioned and in immaculate condition. Traded on 37 Open Tower.	A\$349,000
<b>31 Open Tower — 150</b> 2008 Model	Volvo IPS-350, genset & air-con, Raymarine electronics, outriggers,	US\$195,000
<b>35 Convertible - 128</b> Ready to enjoy.	<b>TO BE AUCTIONED 27th AUGUST</b> <b>As featured in Bluewater magazine #85.</b> <b>Visit <a href="http://www.marineauctions.com.au">www.marineauctions.com.au</a> for details</b>	<b>AUCTION</b>
<b>41 Open Tower</b> Eternity 2006 Model	Cummins QSM-11 635hp with under 600 hours .Fully optioned, Summer Galley, Raymarine Electronic. Motivated Vendor. Submit all offers.	US\$349,000
<b>41 Convertible</b> Luna Sea 2006 Model	MkII hull; Cummins 635hp diesels with under 400 hours, Very well optioned and cared for. Dealers personal boat. Submit all offers.	US\$359,000
<b>37 Open Hardtop - 115</b> <b>2011 Model—DEMO</b>	<b>Volvo IPS500, Joystick controller, genset, air con, icemaker, summer galley, swim platform, 2nd WC, NSW Safety Gear for 8 people.</b>	<b>A\$469,000</b>
<b>36 Open Tower - 150</b> 2004 Model	Cummins 480hp shaft drives with electronic controls, “Captain Maintained”, well optioned, beautiful boat.	US\$249,000
<b>30 Open Hardtop</b> 2012 Model - New Build	Twin 260HP shaft drive diesels, including NSW Maritime safety gear for 6 people & commissioning.	Starts at A\$247,000
<b>30 Open Tower</b> 2012 Model –New Build	Twin 260HP shaft drive diesels, NSW Maritime Safety Gear for 6 & commissioning—limited time offer	Starts at A\$264,000
<b>28 Open Hardtop</b> 2007	Twin 260hp Yanmars, under 100 hours, kept out of the water Garmin Chartplotter / Sounder, etc.	US\$109,500

others available - call for daily updates

## Why buy from BPY?

**BPY A\$ prices include** currency protection, all documentation & title searches, insurance while the boat is in the USA, Australian Standards 240v & gas conversions (including new appliances & fire fighting systems as required), deliveries, cradles, loading, shipping insurance, all shipping (to Brisbane or Sydney) and unloading charges, quarantine, customs, GST, and duty if applicable. Australian modifications, commissioning & detailing are also included.

We are happy to quote & sell ex-factory at US\$ prices and will match any genuine US Authorised Luhrs Dealer written quote plus the required 240v & gas changes for Australasia. As the Luhrs Australian Distributors, any factory warranties apply on boats purchased from us.

Our job is to make it easy for you to purchase, own, and enjoy a good quality boat. We source any 2nd hand boats through reputable dealers and use independent surveyors to verify quality prior to committing to purchase. You have the advantage of our knowledge of the Luhrs range and individual boats, access to Luhrs records, and the modifications each model requires to offer the best possible performance in Australia. Our research is constant and ongoing so we know pretty well the boats that are poorly maintained, thrashed, stripped, or damaged. We work hard to find good quality boats for our clients.



"Rat Bag" out on the Great Barrier Reef off Port Douglas. She's gearing up for another exciting heavy tackle season chasing giant black marlin.

**Please contact Tony on 02 9029 6554 or 0416 282 022 for further information, sales & service.**

**Email: [tony@bpy.com.au](mailto:tony@bpy.com.au) BPY: [www.bpy.com.au](http://www.bpy.com.au)**